

A G E N D A
ORIENT LAND TRUST (OLT) BOARD OF DIRECTORS MEETING
EVERSON RANCH OFFICE
SATURDAY, OCTOBER 16, 2010, 9:00 AM

- I. Record Attendance – Barb
- II. Meeting Call to Order – Dan
- III. Changes to Agenda – Dan
- IV. Guest Questions/Comments – Dan

Continue 9:15 AM**ED & Officer Reports**

- V. Executive Director's Report – Suzanne (FIO – 20 min.)
- VI. Board Chair's Report – Dan (FIO – 10 min.)
- VII. Facility Director's Report – Mark (FIO – 10 min.)
- VIII. Secretary's Report/Correspondence – Barb (FIO – 5 min.)
- IX. Treasurer's Report – Terry/Suzanne
 - a. Annual Review of Operating Checking Balance (FIO – 5 min.)
 - b. Review 2010 budget (FIO – 10 min.)
 - c. Silent Auction wrap-up (FIO – 5 min.)
 - d. Income Statements, Balance Sheet, Cash Flow Statement (DEC – 15 min.)
 - e. Stats Charts – Barb (FIO – 5 min.)

Break – 10 min.**Resume 10:50 AM**

- X. Committee & Task Force Reports – (70 min.)
 - a. Board Development – Harold (15 min.)
 - i. Board Development Strategy (DISC)
 - b. Investment – Terry/Suzanne (5 min.)
 - c. Land Action/Land Management – Marilyn/Doug (10 min.)
 - d. Resource Development – Deb (10 min.)
 - e. Site Planning – Doug (30 min.)

Lunch – 30 min.**12 PM Catered****Resume 12:30 PM**

- XI. Guest Questions/Comments – Dan

Business

- XII. Unfinished Business
 - a. Strategic Planning
 - i. Land Conservation Approaches – Dan/Suzanne (DISC – 30 min.)
 - ii. 2011 Objectives and Work Plan – Suzanne/Executive Committee (DISC/DEC – 60 min.)
 1. Hot Springs
 2. Everson Ranch

- b. Approval of hiring of Facilities Manager – Suzanne (DEC – 5 min.)
- XIII. New Business
 - a. 2011 Budget Planning – Suzanne/Terry (DISC – 25 min.)
 - b. Approaches to Fundraising – Suzanne/Dan (FIO – 30 min.)
- XIV. How did we do today? Self-examination on our governance – Dan (FIO – 5 min.)
- XV. Announcements
 - a. Tomorrow’s schedule (board and staff only)
 - i. 9-11am Fundraising Workshop
 - ii. 11-Noon Lunch and carpool to Sand Dunes
 - iii. Noon-3pm Sand Dunes Tour
 - b. 2011 Board Meeting Schedule
 - i. January 15, 9am at Everson Ranch
 - ii. April 16, 9am at Everson Ranch
 - iii. July 16, 9am at Seitz Residence – Annual meeting including Meet & Greet Picnic
 - iv. October 15, 9am at Everson Ranch

Break – 10 min.

Resume 3:15 PM

- XVI. Executive Session
 - a. Land Conservation – Suzanne/Dan (FIO/DISC – 30 min.)
 - c. Personnel & Operations – Suzanne (FIO/DISC – 75 min.)

Adjourn – 5 PM

5 - 7 PM Social hour with Board and staff