I. Record Attendance – Barb
II. Meeting Call to Order – Dan
III. Changes to Agenda – Dan
IV. Guest Questions/Comments – Dan

Continue 9:15 AM
ED & Officer Reports
   V. Executive Director’s Report – Suzanne (FIO – 20 min.)
   VI. Board Chair’s Report – Dan (FIO – 10 min.)
   VII. Facility Director’s Report – Mark (FIO – 10 min.)
   VIII. Secretary’s Report/Correspondence – Barb (FIO – 5 min.)
   IX. Treasurer’s Report – Terry/Suzanne
      a. Annual Review of Operating Checking Balance (FIO – 5 min.)
      b. Review 2010 budget (FIO – 10 min.)
      c. Silent Auction wrap-up (FIO – 5 min.)
      d. Income Statements, Balance Sheet, Cash Flow Statement (DEC – 15 min.)
      e. Stats Charts – Barb (FIO – 5 min.)

Break – 10 min.
Resume 10:50 AM
   X. Committee & Task Force Reports – (70 min.)
      a. Board Development – Harold (15 min.)
         i. Board Development Strategy (DISC)
      b. Investment – Terry/Suzanne (5 min.)
      c. Land Action/Land Management – Marilyn/Doug (10 min.)
      d. Resource Development – Deb (10 min.)
      e. Site Planning – Doug (30 min.)

Lunch – 30 min.
12 PM Catered
Resume 12:30 PM
   XI. Guest Questions/Comments – Dan

Business
   XII. Unfinished Business
      a. Strategic Planning
         i. Land Conservation Approaches – Dan/Suzanne (DISC – 30 min.)
         ii. 2011 Objectives and Work Plan – Suzanne/Executive Committee (DISC/DEC – 60 min.)
            1. Hot Springs
            2. Everson Ranch
b. Approval of hiring of Facilities Manager – Suzanne (DEC – 5 min.)

XIII. New Business
a. 2011 Budget Planning – Suzanne/Terry (DISC – 25 min.)
b. Approaches to Fundraising – Suzanne/Dan (FIO – 30 min.)

XIV. How did we do today? Self-examination on our governance – Dan (FIO – 5 min.)

XV. Announcements
a. Tomorrow’s schedule (board and staff only)
   i. 9-11am Fundraising Workshop
   ii. 11-Noon Lunch and carpool to Sand Dunes
   iii. Noon-3pm Sand Dunes Tour
b. 2011 Board Meeting Schedule
   i. January 15, 9am at Everson Ranch
   ii. April 16, 9am at Everson Ranch
   iii. July 16, 9am at Seitz Residence – Annual meeting including Meet & Greet Picnic
   iv. October 15, 9am at Everson Ranch

Break – 10 min.
Resume 3:15 PM

XVI. Executive Session
a. Land Conservation – Suzanne/Dan (FIO/DISC – 30 min.)
c. Personnel & Operations – Suzanne (FIO/DISC – 75 min.)

Adjourn – 5 PM

5 - 7 PM Social hour with Board and staff